

June 11, 2025

Invitation For Bid
GSA-037-25
Armored Rescue Vehicle 4x4

Questions and Concerns received from International Armored Group on May 28, 2025.

1. Item 3: Taxes
Our company is registered and pays taxes in the state that we are registered and the headquarters resides. Requiring us to pay taxes in Guam would require us to register as accompany in Guam to remit the taxes. Is this required? Is invoicing without the taxes included possible and have the Guam Police Department remit their taxes directly to the appropriate authorities in Guam?
Response: Yes, please see item 3 and 4 on page 5 of 41. Reference 5GCA §5008. No, Guam Police Department will not remit their taxes.
2. Item 11: Bid Guarantee
In this type of procurement bid guarantees are not usually required as the manufacturer has extreme upfront cost in the manufacturing process of the armored vehicle. The chassis and a significant amount of cost is immediately during the build and the build cycle is longer than most products which would tie up money involved in a bid bond. Can this item be removed from the solicitation?
Response: No, pursuant to 5GCA §5212 (a) Requirement for Bid Security. Bid security shall be required for all competitive sealed bidding for the procurement of supplies or services when the total price is estimated by the Chief Procurement Officer to exceed Twenty-Five Thousand Dollars (\$25,000.00).
3. Item 30: Guarantee
Guarantee of Vehicle Equipment
a. With the manufactures of the armored vehicles not being located in Guam and not having a facility on the island is it possible for the manufacturer to work with a local company in Guam to fulfill this requirement or does it need to be directly done by the bidding company? Generally, armored vehicles sold in remote locations are either maintained by in-house maintenance groups or serviced at a dealership such as Ford if available in the area. The vehicles are based off of OEM chassis and most of the basic maintenance can be done by the OEM manufacturer of the chassis.
Response: Yes.

Guarantee of Other Types of Equipment
b. Same Comment as Item 30 a.
Response: Yes.
4. Service Required
The bid is calling for a standard vehicle powertrain warranty of 5 years or 60,000 miles with the armored vehicle. When the manufacturing of the armored vehicle takes place it is then at the discretion of the OEM such as Ford as to what they will honor with the OEM warranty and what they will not. Generally, if the items being replaced are not damaged as the result to the armoring or modifications, the OEM will honor their warranty but it is not possible to provide a full warrantee guarantee on an up-fitted/armored chassis. Please clarify what is needed and if the warranty must be provided by the OEM manufacturer of the chassis such as Ford.
Response: Please refer to Amendment #2. The service required pertains to the manufacturer's recommended preventative maintenance. e.g. oil changes, transmission fluid changes, filter replacements, etc.
5. The bid is calling for a 3 year 60,000 mile powertrain warranty and a (5) year 100,000 mile warranty on the vehicle. This type of warranty is provided by the OEM manufacturer of the chassis and again is at their discretion based on the fact that the vehicle is highly modified and armored. Does the bidding company need to provide this warranty on their own and guarantee coverage?
Response: Please refer to Amendment #2. Yes, the successful bidder shall provide warranties.

Questions and Concerns received from Triple J Enterprises, Inc. on June 4, 2025.

6. Clarification: Considering the many models and types of Armored Vehicles available we request a general sample photo of the vehicle type GPD is requesting.
Response: See the attached labeled GSA-037-25 Examples. Please be advised, the vehicles pictured only serve as an example.
7. Change Request: Delivery Time 180 Days - Considering this is a very "Special Built Vehicle" production and shipping time could take up to 240 days. Please amend the delivery time to 240 Days ARO.
Response: Refer to Amendment #2.
8. Change Request: Warranty Stated - The factory warranty stated in the bid is applicable to the vehicle chassis but not the aftermarket accessories, the body build, and the tactical equipment. This warranty may vary from the chassis warranty and should be stated separately from the chassis warranty. Please amend the warranty to state separate factory warranties for the vehicle chassis (includes engine, transmission, drive train etc.) and one separate warranty for the Body Build, Accessories and Tactical Equipment, Police Lighting etc. This separate warranty should read, "Factory Warranties to Apply" as these warranties differ from the factory truck warranty.
Response: Refer to Amendment #2.

Please Note: Follow up/Clarification to the Questions and Concerns responses dated 06/11/2025 must be submitted to the General Services Agency via email to gsaprocurement@gsadoa.guam.gov no later than 5pm, Thursday, June 12, 2025.


Andrian Quitugua
Acting Chief Procurement Officer

Please Print
ACKNOWLEDGMENT COPY
Received By: _____
Date: _____
Company/Name: _____
Email To: gsaprocurement@gsadoa.guam.gov

GSA-037-25 Examples

Source: https://en.wikipedia.org/wiki/Lenco_BearCat#/media/File:Nash_Bearcat.jpg



Source: <https://www.interarmored.com/wp-content/uploads/2019/01/Sentinel-ARV-08.jpg>

