



EDWARD M. BIRN  
Director (Direktot)  
RENA K. BORJA  
Deputy Director (Sigundo Direktot)

**DEPARTMENT OF  
ADMINISTRATION**  
DIPATTAMENTON ATMENESTRASION  
**GENERAL SERVICES AGENCY**  
(Ahension Setbision Hinirat)  
Telephone (Telifon): (671) 475-1705/1706



LOURDES A. LEON GUERRERO  
Governor (Maga'håga)  
JOSHUA F. TENORIO  
Lt. Governor (Sigundo Maga'låhi)

August 29, 2025

Invitation for Bid  
GSA-061-25  
Automated Ballistics Identification System

**Questions and Concerns received from Firearm & Toolmark Forensic Domain Specialist on August 21, 2025.**

1. The IFB specifies that bidders must submit either a Surety Bid Bond or a Certified Cashier's Check in the amount of fifteen percent (15%) of the bid total. While the solicitation explains that the guarantee may be forfeited if the successful bidder fails to execute the contract, it does not state the process or timeline for the return of cashier's checks or bid bonds to the awarded company. Could you please confirm: If we use a cashier's check and we are selected for the bid, what is the process that the cashier's check will be returned?

**Response: In accordance with 5 GCA §5212(c), a bid security is not released upon award, but remains in effect until delivery of the supplies or services is completed.**

2. Since a cashier's check has to come from a Guam bank, it may be difficult for us to procure a Surety Bond or Cashier's check in the time frame necessary to submit the bid on time. Do you have a suggestion for what we should do?

**Response: The Bid Guarantee requirements found on page 1 of the solicitation packet and line no. 11 on page 5 under Sealed Bid Solicitation and Award may only be in the form of: a. Cashier's Certified Check, and b. Surety Bond.**

3. Would a cashier's check from Bank of America be sufficient?

**Response: The General Services Agency (GSA) will accept off-island checks, provided that the Government of Guam can deposit them without any issues.**

4. Is the purchasing agency tax exempt? If so, would it be able to provide a tax-exempt certificate to us if we are awarded this contract?

**Response: The General Services Agency (GSA) is a government entity that is tax-exempt. However, bidders are subject to Guam Income Taxes as well as other taxes on Guam transactions. Specific information on taxes may be obtained from the Guam Department of Revenue and Taxation.**

5. "Must be capable of automated comparison of samples in the database and perform correlations based on breech face impressions, firing pin impression, ejector marks, land impressions, groove impressions, and skid marks" The Cadre Forensics system is able to acquire 3D images for each of these listed marks. Once acquired, the user is able to perform virtual comparison microscopy (VCM) analysis on each of the marks. However, at the moment, our algorithms only compare breech face marks, firing pin aperture shear marks and rifling impressions on bullets. More algorithms will be developed in the near future and will be available at no charge to existing laboratories. We currently partially meet this requirement, can this requirement be modified to only include Breech face marks, firing pin aperture shear marks and land impression marks so that we can fully meet the specifications?

**Response: Bid specifications will remain the same. As indicated, they must be capable, but are not required.**

6. "Must NOT require a subscription fee or annual licensing fee beyond the initial license." Our current practice is to require an ongoing support package beyond the first year to cover the hardware warrantee, software updates, software license, customer support, acquisition gels, and access to training materials. Can we modify or remove this requirement? The quote that has previously been provided reflects the first year of support but also gives options to extend the support to 5 years. It is possible for us to extend the support further to cover the expected lifespan of the system, but the numbers would then be different than what was sent on the original quote. Which option would you prefer?

**Response: Bid specifications will remain the same.**

7. "Must have imaging capabilities that include floating frame technology, edge shifting technology, slope compensation technology, photogrammetry, focus variation, and multi-sided illumination." It is unclear if any system exists that utilizes ALL these features/technologies. For example, from your list, our system uses photogrammetry, and multi-sided illumination. Can this specification be modified to read, "Must have imaging capabilities SUCH AS floating frame technology, edge shifting technology, slope compensation technology, photogrammetry, focus variation, and multi-sided illumination."

**Response: See Amendment #2.**

8. "Must include on-site installation and initial troubleshooting at the Guam Police Department Forensic Science Division Laboratory." The setup and installation of our systems is very fast and straightforward taking approximately 3 hours. It is similar to plugging wires into a new computer. We have been doing remote setups of our systems for over 10yrs. Can this specification be removed to allow for our streamlined and remote setup process?

**Response: Bid specifications will remain the same. Given the complexity and importance of this equipment, on-site installation and training are essential to ensure a smooth and effective implementation within the Guam Police Department. Accurate and professional installation will ensure the system is set up in accordance with both manufacturer specification and departmental requirements. Hands-on training will provide immediate, real-time instruction to personnel on the proper operation and maintenance of the equipment, which is particularly critical as this is the department's first time utilizing this system. On-site support will also allow technical experts to troubleshoot and resolve any configuration issues that may arise during setup, helping to avoid delays**

and ensuring proper functionality from the outset. This approach supports operational readiness and allows the department to fully utilize the system's capabilities from day one, laying a strong foundation for long-term success.



Andriana Quitugua  
Acting Chief Procurement Officer

Please Print

**ACKNOWLEDGMENT COPY**

Received By: \_\_\_\_\_

Date: \_\_\_\_\_

Company/Name: \_\_\_\_\_

Email To: [gsaprocurement@gsadoa.guam.gov](mailto:gsaprocurement@gsadoa.guam.gov)